

Early Morning Software, Inc. dba EMS Lab, Inc. DIR-TSO-2571 Am#1

Products -	MFG	PART NUMBER	MSRP/List	DIR PRICE	DIR Appendix C Discount
VENDOR & OUTREACH					
Vendor Mgmt Annual Subscription (up to 2,500 vendors)	Early Morning Software	VMx-T2	\$5,695.00	\$5,011.60	12.00%
Vendor & Outreach Express Implementation	Early Morning Software	VMx-I	\$3,550.00	\$3,124.00	12.00%
Vendor Mgmt Annual Subscription (up to 15,000 vendors)	Early Morning Software	VMp-T4	\$9,620.00	\$8,465.60	12.00%
Vendor & Outreach Implementation	Early Morning Software	VMp-I	\$5,695.00	\$5,011.60	12.00%
CONTRACT MANAGEMENT					
Contract Mgmt Annual Subscription (up to \$100M)	Early Morning Software	KMx-T2	\$5,695.00	\$5,011.60	12.00%
Contract Management Express Implementation	Early Morning Software	KMx-I	\$3,795.00	\$3,339.60	12.00%
Contract Mgmt Annual Subscription (up to \$500M)	Early Morning Software	KMp-T4	\$22,780.00	\$20,046.40	12.00%
Contract Management Implementation	Early Morning Software	KMp-I	\$18,350.00	\$16,148.00	12.00%
COMPLIANCE MANAGEMENT SUITE					
Compliance Mgmt Annual Subscription (up to \$100M)	Early Morning Software	CCMx-T2	\$22,780.00	\$20,046.40	12.00%
Compliance Management Express Implementation	Early Morning Software	CCMx-I	\$15,190.00	\$13,367.20	12.00%
Compliance Mgmt Annual Subscription (up to \$500M)	Early Morning Software	CCMp-T4	\$54,675.00	\$48,114.00	12.00%
Compliance Management Implementation	Early Morning Software	CCMp-I	\$24,800.00	\$21,824.00	12.00%
LABOR MANAGEMENT					
Labor Mgmt Annual Subscription (up to \$100M Contracts and 1 Wage Set	Early Morning Software	LCMx-T2	\$22,780.00	\$20,046.40	12.00%
Labor Management Express Implementation	Early Morning Software	LCMx-I	\$15,190.00	\$13,367.20	12.00%
Labor Mgmt Annual Subscription (up to \$500M Contracts and 2 Wage Set	Early Morning Software	LCMp-T4	\$54,675.00	\$48,114.00	12.00%
Labor Management Implementation	Early Morning Software	LCMp-I	\$24,800.00	\$21,824.00	12.00%
AFFIRMATIVE ACTION MANAGEMENT*					
Affirmation Action Mgmt Annual Subscription (up to 2,500 vendors)	Early Morning Software	AAMx-T2	\$5,695.00	\$5,011.60	12.00%
Affirmation Action Management Express Implementation	Early Morning Software	AAMx-T3	\$3,795.00	\$3,339.60	12.00%
Affirmation Action Mgmt Annual Subscription (up to 5,000 vendors)	Early Morning Software	AAMp-T4	\$18,050.00	\$15,884.00	12.00%
Affirmation Action Management Implementation	Early Morning Software	AAMp-T5	\$11,390.00	\$10,023.20	12.00%
WORKFORCE MANAGEMENT*					
Workforce Utilization Mgmt Annual Subscription (up to \$100M)	Early Morning Software	WMx-T2	\$5,695.00	\$5,011.60	12.00%
Workforce Utilization Management Express Implementation	Early Morning Software	WMx-T3	\$3,795.00	\$3,339.60	12.00%

Workforce Utilization Mgmt Annual Subscription (up to \$500M)	Early Morning Software	WMp-T4	\$18,050.00	\$15,884.00	12.00%
Workforce Utilization Management Implementation	Early Morning Software	WMp-T5	\$11,390.00	\$10,023.20	12.00%
SALES CONCESSIONS MANAGEMENT*					
Compliance Mgmt Annual Subscription (up to \$100M)	Early Morning Software	SCMx-T2	\$5,695.00	\$5,011.60	12.00%
Concessions Compliance Management Express Implementation	Early Morning Software	SCMx-I	\$3,795.00	\$3,339.60	12.00%
Concessions Compliance Mgmt Annual Subscription (up to \$500M)	Early Morning Software	SCMp-T4	\$18,050.00	\$15,884.00	12.00%
Concessions Compliance Management Implementation	Early Morning Software	SCMp-I	\$11,390.00	\$10,023.20	12.00%
CERTIFICATION MANAGEMENT*					
Certification Mgmt Annual Subscription (up to 300 vendors)	Early Morning Software	UMx-T2	\$5,695.00	\$5,011.60	12.00%
Certification Management Express Implementation	Early Morning Software	UMx-I	\$3,795.00	\$3,339.60	12.00%
Certification Mgmt Annual Subscription (up to 1,250 vendors)	Early Morning Software	UMp-T3	\$17,085.00	\$15,034.80	12.00%
Certification Mgmt Annual Subscription (up to 5,000 vendors)	Early Morning Software	UMp-T4	\$51,260.00	\$45,108.80	12.00%
Certification Management Implementation	Early Morning Software	UMp-I	\$12,650.00	\$11,132.00	12.00%
Vendor Certification Web-based Application	Early Morning Software	VCAp-I	\$14,680.00	\$12,918.40	12.00%
PRISM COMPLIANCE MANAGEMENT ACCELERATOR					
Compliance Suite Accelerator, Mobility Solution (up to \$500M)	Early Morning Software	PAP-T4	\$88,595.00	\$77,963.60	12.00%
PCM Accelerator Implementation (IT Services - 20 days)	Early Morning Software	PAP-I	\$63,300.00	\$55,704.00	12.00%

***Pricing assumes purchase of the contract or labor suite, and module is an add-on.**

SERVICE Description		Product Number			
PRISM TECHNICAL EXPERT SERVICES					
End User Training (On-site, 1 Day Class)	Early Morning Software	PPC-EUT	\$3,250.00	\$2,860.00	12.00%
End User Training (Web-Based, 1 Day Class)	Early Morning Software	PPC-WBT	\$2,500.00	\$2,200.00	12.00%
Advanced End User Training (1 Day Class)	Early Morning Software	PPC-AET	\$4,750.00	\$4,180.00	12.00%
Vendor Training Class PAK 1: Includes 2 days, 4 – 3 hour sessions	Early Morning Software	PPC-VTC1	\$6,250.00	\$5,500.00	12.00%
Vendor Training Class PAK 2: Includes 5 days, 10 – 3 hour sessions	Early Morning Software	PPC-VTC2	\$13,000.00	\$11,440.00	12.00%
Vendor Training Web PAK 1: (Introduction to Diversity: 6 month Subscripti	Early Morning Software	PPC-VTW1	\$36,000.00	\$31,680.00	12.00%
Vendor Training Web PAK 2: (Advance Topics in Diversity - 6 month Subs	Early Morning Software	PPC-VTW2	\$55,000.00	\$48,400.00	12.00%
Vendor Roll-out Kit	Early Morning Software	PPC-VRK	\$9,500.00	\$8,360.00	12.00%
Wage Decision Set-up (Up to 2 Wage Decisions)	Early Morning Software	PPC-WDM	\$ 2,750.00	\$2,420.00	12.00%
System Data Extraction	Early Morning Software	PPC-SDE	\$ 1,800.00	\$1,584.00	12.00%
Data Enhancement Analyst (Hourly Rate)	Early Morning Software	PPC-DAS	\$100.00	\$88.00	12.00%
Trainer (Hourly Rate)	Early Morning Software	PPC-PTS	\$165.00	\$145.20	12.00%
Configuration and Data Transformation Services (Hourly Rate)	Early Morning Software	PPC-DTS	\$250.00	\$220.00	12.00%

Information Technology Expert Services (Hourly Rate)	Early Morning Software	PPC-ITS	\$275.00	\$242.00	12.00%
Project Management Services (Hourly Rate)	Early Morning Software	PPC-PAS	\$275.00	\$242.00	12.00%
Diversity Management Advisor Services (Hourly Rate)	Early Morning Software	PPC-MCS	\$350.00	\$308.00	12.00%
PN Diversity Validation Services (Hourly Rate)	Early Morning Software	PPC-IVAS	\$100.00	\$88.00	12.00%
PN Diversity Verification Services (Hourly Rate)	Early Morning Software	PPC-IVES	\$165.00	\$145.20	12.00%
Pricing excludes travel expenses	Early Morning Software				

OPTIONAL Description		Product Number			
COMPASS Training Conference (Registration Only)	Early Morning Software	COMP-RO	\$ 800.00	\$784.00	2%
COMPASS Training Conference* (Early and Full Registration, includes tra	Early Morning Software	COMP-RT	\$ 2,995.00	\$2,635.60	2%
*2 Day Training, Meals, Accomodations, Travel, & Transfers)	Early Morning Software				
OPTIONAL Description		Product Number			
International Divesity & Economic Alliance Annual Membership (4 persons	Early Morning Software	IDEA-AMF	\$ 525.00	\$519.75	1%
International Divesity & Economic Alliance Resource Center	Early Morning Software	IDEA-RC			1%